GREENMASHING

'Greenwashing' Origin: Jay Westerveld



was coined by environmentalist Jay Westerveld in 1986, back ads. The combination of caring environmental

back even earlier. American continued to be a problem. something like, 'Help us electrical behemoth Westinghouse's nuclear power division was a greenwashing pioneer. Threatened by the 1960's anti-nuclear movement. which raised questions about its safety and environmental impact, it fought back with a series of ads proclaiming the cleanliness and safety of nuclear power plants. One, featuring a photograph of a nuclear plant nestled by a pristine lake, proclaimed that "We're building nuclear power plants to give you

Theguardian.com Watson -

information and seemingly coal plants. However, given

when most consumers more electricity," and went. The mysterious case to help our environment'." received their news from on to say that nuclear of the stolen towels television, radio and print plants were "odorless In 1983, when Jay Westerveld media – the same outlets [...] neat, clean, and safe". first got the idea for the term was lodging at a "grubby" that corporations regularly Some of these claims were greenwashing, he wasn't guesthouse nearby, and had flooded with a wave of high- true: in 1969, Westinghouse thinking about nuclear power priced, slickly-produced nuclear plants were -he was thinking about towels. commercials and print producing large amounts of An undergraduate student on cheap electricity with far less a research trip to Samoa, he limited public access to air pollution than competing stopped off in Fiji to surf. At the sprawling Beachcomber unlimited advertising that the ads appeared Resort, he saw a note asking enabled companies to after nuclear meltdowns customers to pick up their present themselves as had already occurred in towels. "It basically said Michigan and Idaho, the that the oceans and reefs stewards, even as they were word "safe" was arguable. are an important resource, expanding. "I don't think engaging in environmentally Westinghouse's ads also and that reusing the towels they really cared all that unsustainable practices. ignored concerns about the would reduce ecological much about the coral environmental impact of damage," Westerveld recalls. reefs," he says. "They were But greenwashing dates nuclear waste, which has "They finished by saying in the middle of expanding

Westerveld wasn't actually staying at the resort - he just snuck in to steal some clean towels. Even so, he was struck by the note's irony: while it claimed to be protecting the island's ecosystem, he says, the Beachcomber - which, today, describes itself as "the most sought-after destination in the South Pacific" - was at the time, and were building more bungalows."

Advertising enabled companies to present themselves as caring environmental stewards, even as they were engaging in environmentally unsustainable practices. Three years later, in 1986, when he was writing a term paper on multiculturalism, Westerveld remembered the note. "I finally wrote something like, 'It all comes out in the greenwash.' A guy in the class with me worked for a literary magazine and had me write an essay about it." And, as the magazine had a large readership in nearby New York City, it wasn't long before the term caught on in the wider media.

out a year after the launch pointed out in its report Hold their bottled water isn't only announcing that bottled of Chevron's People Do the Applause, the company good to drink, but is also water was "the face of campaign. As critics later was the single largest good for the planet. Over the positive change" because the pointed out, many of the corporate polluter in the US. past few years, the bottled industry was using less plastic environmental programs that Chevron promoted in its Another trend, says Jonah its Eco-Shape bottle is more more on recycled plastic. campaign were mandated by Sachs, CEO of branding efficient, that its Resource law. They were also relatively agency Free Range Studios, recycled plastic bottle is Sustainability promises inexpensive when compared is linking sustainability more environmentally aside, only about 31% of with the cost of Chevron's claims to other issues, such responsible and that its use plastic bottles end up getting ad budget: environmental as personal health. "There's of plant-based plastics is recycled, which means activist Joshua Karliner this perception that personal estimated that Chevron's health and environmental butterfly preserve cost sustainability are two sides In 2008, Nestle Waters of tons of garbage every it \$5,000 per year to run, of the same coin," he says. Canada even ran an ad year, much of which ends while the ads promoting "Sometimes this is true, but claiming: "Bottled water is up in landfills or the ocean. it cost millions of dollars many times it isn't. Bottled

also violating the clean air cesspool. In 1989, chemical company DuPont announced its new double-hulled oil tankers with ads featuring marine animals clapping their flippers and wings in chorus to Beethoven's Ode to Joy. However, as environmental

act, the clean water act and The water industry trades Association doubled down to watching over each one spilling oil into wildlife refuges. heavily on images of rugged But Chevron was far from mountains and pristine lakes the only company digging to sell its products. And deep into the greenwashing many companies - Nestle, in particular - spend millions of dollars trying

the most environmentally to produce and broadcast. water is a great example: responsible consumer And the water that goes in in terms of health, it's product in the world." Several the bottles is often equally The People Do campaign also much better than soda or Canadian groups quickly unsustainable. Nestle's ignored Chevron's spotty other drinks, but in terms filed a complaint against the Arrowhead water claims that environmental record: while of the environment and company. Five years later, "Mother Nature is our muse" it was running the ads, it was sustainability, it's ridiculous." during Earth Day 2013, the and boasts that it "has a International Bottled Water team of experts dedicated

Westerveld's essay came nonprofit Friends of the Earth to convince the public that on the sustainability claims. water giant has claimed that in its bottles and relying

> less damaging to the planet. that "the face of positive change" creates millions

> > consequences for the of our 13 spring sources" to ensure responsible water stewardship. This sounds promising until one considers that those springs are in California, which has been in a state of drought for five years. The company also bottles water in Arizona and Oregon, both of which are also experiencing droughts. ■ they are deceiving them

> > > friendly products is trendy.

n 2018, Nestle, one of buildings, all while remaining the world's top plastic invested in fossil fuels. polluters, said they would These actions are a form of have recyclable or reusable diversion from the real issues packaging by 2025. Their of climate change, which is statement was vague, and an example of greenwashing. Greenpeace said it "sets an It is difficult to celebrate incredibly low standard as these steps in the right the largest food and beverage direction for the environment company in the world." when the university is contributing to the number This creates unfavorable one cause of climate change.

Companies are Valuing

Profit Over People

by Greenwashing

practices. Companies are continuously promoting taking advantage of the influx sustainability projects. Are companies for the

across popular brands-like our environment? That is a Volkswagen, Starbucks, question many people may companies want to maintain want to be socially responsible the appearance that they and practice sustainably,

developing new LEED large business models, and within businesses.

By Tori Everson Duclarion.com

This is extremely misleading to the public.

consumer because they are Students at other universities how they are not actually not actually purchasing a have exposed their institution benefiting the consumer sustainable product, and it is for greenwashing. At and the environment, but also negatively impacting the Cambridge University, rather are making grand environment. These products students accused the statements to appease contribute to environmental institution for greenwashing the people, but not follow pollution, global carbon because of their ties with through with sustainable emissions and unsustainable oil firms. The university was and ethical practices.

of sustainable consumers and the creation of green environmental movement or by using greenwashing technology, which the the economic gains received tactics to promote their students were not satisfied from using this movement businesses. This is extremely with due to their connection to their advantage? This is a misleading to the public, as to the fossil fuel industry. question that many ethical consumers may want to start So why even do the smaller- asking before purchasing The reason greenwashing scale actions if it is not an item that is marketed has become so popular making a direct impact on as being sustainable.

IKEA, Zara-is because these be battling with because they problematic practice is to educate vourself on which companies are using are environmentally friendly. but the act of fighting greenwashing tactics, and The act of being sustainable climate change is much too to protest and avoid these and purchasing eco- large for only one person. labels. There needs to be greater public awareness on This article is not meant to the relationship between The University of Denver has stop you from completing companies and their use of fallen subject to this method your small-scale sustainable marketing unsustainable of marketing through creating efforts like recycling, products to be viewed as a faculty-led Carbon Neutral composting, using reusable sustainable. At a broader Task Force, opening up a water bottles and straws. level, there needs to be rules mountain campus, adding This article is meant to inform and regulations set in place a sustainability minor and you of the sad reality of many that control greenwashing

